PIG CENTS FOR THE FUTURE

RSVP
Call or email Larry McMullen, ISU Extension Swine Field Specialist, with the following information to reserve your space today.

Phone: 319-462-2791
Email: lkmcmull@iastate.edu

NO REGISTRATION FEE

Sept. 9—Johnson County Fairgrounds
Sept. 10—Manchester Community Center

AGENDA

1:00 p.m. Opening Remarks by John Lawrence
1:45 p.m. Workshop Sessions

Rank the following from 1 to 6, with 1 being highest priority and 6 being least. You will have the opportunity to attend at least 2 sessions.

Crush/Profit Tracker
Calculate margins using Crush and Profit Tracker

Legal Questions and Answers
Case studies and legal issues related to contract feeding

Contract Issues
Know your options when a contract is broken or renegotiated

Improving Production
Ideas for improving production efficiencies during current economic times

Supply Networks
Pros and Cons of joining a pig supply network and setting pricing structures

No Pigs/No Fertilizer & Fin Pak
How much value is lost if I don’t have pigs? Plus Fin Pak (Financial Package) discussion including no cost assessment

3:45 p.m. Break
3:55 p.m. Question/Answer Roundtable with all presenters
4:30 p.m. Dismiss

- Ask about having a feed sample tested for particle size -
Continuing poor economic conditions are taking a toll on pork producers, and many are looking for information as they face difficult choices.

John Lawrence, ISU Extension Livestock Economist, made the following assessment recently about the state of the industry. “A farmer marketing 1,000 hogs a month would have depleted over a half a million dollars of net worth since October 2007, using the Iowa State University Estimated Returns Series as a benchmark. Hog prices have been below breakeven for 20 of the last 22 months. More importantly, prices were below variable cost of production in 17 months, including the last 12 in a row. Based on late July futures for feed and hogs it will be another 6 months before variable costs are covered and an additional 3 months to reach breakeven.”

In response, Iowa State University Extension swine field specialists serving Eastern Iowa have coordinated two meetings to provide information, assistance and resources to producers.

The same information will be presented at both meetings, but attendees are asked to pre-register to ensure adequate arrangements.

Crush/Profit Tracker
Presented by: John Lawrence/Shane Ellis
Calculate margins using Crush and Profit Tracker

Legal Questions and Answers
Presented by: Erin Herbold
Case studies and legal issues related to contract feeding

Contract Issues
Presented by: Eldon McAfee
Know your options when a contract is broken or renegotiated

Improving Production
Presented by: John Mabry
Ideas for improving production efficiencies during current economic times

Supply Networks
Presented by: John Lawrence
Pros and Cons of joining a pig supply network and setting pricing structures

No Pigs/No Fertilizer and Fin Pak
Presented by: Greg Brenneman/Jim Jensen
How much value is lost if I don’t have pigs? If production types/levels change, how is manure production affected? Plus Fin Pak (Financial Package) discussion including no cost assessment