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Iowa Pork Industry Center

IOWA STATE UNIVERSITY
University Extension

Speakers

John Mabry, IPIC Director
John Lawrence, ISU Ag Economist
John Patience, ISU swine nutrition associate professor
Dave Stender, ISUE Swine Field Specialist
Tom Olsen, ISUE Farm Management Field Specialist
Erin Herbold, ISU Center for Agricultural Law & Taxation legal consultant

Contact for more information
Dave Stender at 712-261-0225
E-mail: dstender@iastate.edu

Tom Olsen at 712-662-7131
E-mail: tolsen@iastate.edu

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Swine Transition Options Seminar

August 5, 2009
9:30 a.m. Registration
10 a.m. Keynote address

Northwest Iowa Community College
Hwy 18 West
Sheldon, Iowa

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Iowa State University Cooperative Extension
Iowa Pork Industry Center
Iowa Pork Producers Association
10 a.m. KEYNOTE: The advantage of keeping pigs in Iowa -- John Lawrence
Manure value for crops, corn availability and lower transportation cost for feed and marketing hogs gives Iowa an advantage to continue to feed hogs here

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Track one

**Buying and selling pigs, sow units and finishers**

10:30 a.m. Pros and cons of joining a pig network
Owning your pigs from a sow co-op can be your new supply of pigs, but be careful -- John Lawrence

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11 a.m. Setting pig price
-- John Lawrence

11:30 a.m. Cost of SEW pig and cost to finish pigs; Pig Profit Tracker
-- Dave Stender

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Lunch

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What you need to learn if you decide to own pigs

1 p.m. Cost effective nutrition
-- John Patience

1:45 p.m. Risk management
Buying/selling packer contracts, etc.
-- John Lawrence

3 p.m. Basic day to day management
Health, welfare, regulations, etc.
-- Dave Stender

3:20 p.m. Wrap up -- computer model your transition with FINPACK

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Track two

**Reducing sows?**

10:30 a.m. Throughput reduction; fewer pigs might equal less loss.
Financially model options such as increased weaning age, reducing finisher space, etc.
-- Dave Stender

**Cost effective and cost saving ideas for the sow herd**

11:15 a.m. Sow herd feed savings ideas
-- John Patience

1 p.m. Energy saving tips
-- Dave Stender

2 p.m. Productivity in the remaining sow herd is very important; other transitional ideas such as selling weaned pigs
-- John Mabry

2:45 p.m. Finishing feed ration strategies
Discussion of feeding strategies to reduce feed cost when finishing space is not limited.
-- John Patience

3:20 p.m. Wrap up -- computer model your transition with FINPACK

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Late afternoon/evening session:

**Contracting issues**

4 p.m. Finding a new contract
Tips and ideas for finding a new pig supplier.
-- John Lawrence,

4:30 p.m. What to look for in a contract
Contracting issues to be aware of such as insurance, liability, liens, etc.
-- Tom Olsen

5:15 p.m. Don’t get caught in a legal issue
Case studies on what went wrong and what could be done to prevent problems
-- Erin Herbold

6:30 p.m. Supper

7:15 p.m. Legal questions and answers
-- Erin Herbold

7:30 p.m. The changing value of manure
Ideas for maximizing the value of manure for your crop. Variable nutrient levels in manure can dramatically change its value.
-- Tom Olsen, Dave Stender